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## ASIA COMMERCIAL HOLDINGS LIMITED

冠亞商業集團有限公司\*

(Incorporated in Bermuda with limited liability) (Stock Code: 104)

## ANNOUNCEMENT OF ANNUAL RESULTS FOR THE YEAR ENDED 31ST MARCH 2023

## FINANCIAL HIGHLIGHTS

	2023 HK\$ million	2022 HK\$ million	Change %
Operations			
Revenue	711	785	(9)
Profit attributable to owners of the Company	44	84	(48)
Earnings per share – Basic	5.84 HK cents	11.22 HK cents	(48)
Interim dividend declared and paid	-	40	N/A
Final dividend proposed after the end of the reporting period	35	40	(13)
	2023 HK\$ million	2022 HK\$ million	Change %
Financial position			
Total assets	821	870	(6)
Equity attributable to owners of the Company	461	468	(2)

The Board of Directors (the "Board") of Asia Commercial Holdings Limited (the "Company") is pleased to announce the audited consolidated results of the Company and its subsidiaries (the "Group") for the year ended 31st March 2023 together with the comparative figures for 2022. The financial information set out in this announcement does not constitute the Group's statutory financial statements for the year ended 31st March 2023 but represents an extract from those financial statements. The financial information has been reviewed by the Company's audit committee.

### **CONSOLIDATED STATEMENT OF PROFIT OR LOSS**

For the year ended 31st March

	Notes	2023 HK\$'000	2022 HK\$'000
Revenue	2	710,586	784,815
Cost of sales	_	(481,728)	(559,739)
Gross profit		228,858	225,076
Valuation (loss)/gains on investment			
properties, net		(26,097)	23,176
Other revenue	2	4,972	7,262
Other net gains/(loss)	2	3,988	(5,079)
Gain on disposal of subsidiaries		_	12,954
Distribution costs		(87,654)	(103,558)
Administrative expenses		(28,036)	(26,012)
Finance costs	4(a)	(8,822)	(5,999)
Profit before taxation	4	87,209	127,820
Income tax	5 _	(43,555)	(44,505)
Profit for the year attributable			
to the owners of the Company	=	43,654	83,315
Attributable to:			
Owners of the Company		43,652	83,821
Non-controlling interest	_	2	(506)
	_	43,654	83,315
Earnings per share	7		
Basic ( <i>HK cents</i> )	_	5.84	11.22
Diluted (HK cents)	_	5.84	11.22
	=		

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31st March

	2023 HK\$'000	2022 HK\$'000
Profit for the year	43,654	83,315
Other comprehensive (loss)/income for the year Items that may be reclassified subsequently to profit or loss: Exchange differences on translation of		0.275
foreign operations	(12,076)	8,375
Item that will not be reclassified to profit or loss: Gain on revaluation of equity instrument at fair value through other comprehensive income	699	_
Gain on revaluation of properties upon	077	
transfer to investment properties		2,727
Total other comprehensive (loss)/income for the year,		
net of nil tax	(11,377)	11,102
Total comprehensive income for the year	32,277	94,417
Attributable to:		
Owners of the Company	32,275	94,923
Non-controlling interest	2	(506)
=	32,277	94,417

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31st March

	Notes	2023 HK\$'000	2022 HK\$'000
Non-current assets			
Property, plant and equipment		82,688	102,113
Investment properties		361,550	377,315
Deposits and other receivables	8	3,620	4,165
Financial assets at fair value through			
profit or loss		7,554	8,327
Equity instrument at fair value through			
other comprehensive income		3,054	2,350
Deferred tax assets		2,418	2,418
		460,884	496,688
Current assets			
Inventories		99,955	93,213
Trade and other receivables	8	65,680	72,316
Trading securities		24	20
Cash and cash equivalents		194,441	207,641
		260 100	272 100
		360,100	373,190
Current liabilities	_		
Trade and other payables	9	82,394	93,565
Contract liabilities		1,250	2,526
Bank loans		174,360	172,480
Current income tax payable		18,616	14,505
Lease liabilities		19,998	29,127
	-	296,618	312,203
Net current assets	_	63,482	60,987
Total assets less current liabilities	-	524,366	557,675

	Notes	2023 HK\$'000	2022 HK\$'000
Non-current liabilities			
Rental deposits received and			
receipt in advance		2,339	2,591
Deferred tax liabilities		26,115	29,115
Lease liabilities	-	35,209	57,497
	_	63,663	89,203
Net assets	-	460,703	468,472
Capital and reserves			
Share capital		149,424	149,424
Reserves	_	311,282	319,053
Equity attributable to owners of the			
Company		460,706	468,477
Non-controlling interests	_	(3)	(5)
Total equity	_	460,703	468,472

#### 1. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

#### (a) Statement of compliance

These financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on the Stock Exchange. Significant accounting policies adopted by the Group are disclosed below.

The HKICPA has issued certain amendments to HKFRSs which are first effective or available for early adoption for the current accounting period of the Group. Note 1(c) provides information on any changes in accounting policies resulting from initial application of these developments to the extent that they are relevant to the Group for the current and prior accounting periods reflected in these financial statements.

#### (b) **Basis of preparation of the financial statements**

The consolidated financial statements for the year ended 31st March 2023 comprise the Company and its subsidiaries (together referred to as the "Group").

The measurement basis used in the preparation of the financial statements is the historical cost basis except that the following assets are stated at their fair value as explained in the accounting policies set out below:

- investment property, including interests in leasehold land and buildings held as investment property where the Group is the registered owner of the property interest; and
- investments in equity securities

The preparation of financial statements in conformity with HKFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying amount of assets and liabilities not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

#### (c) Changes in accounting policies

The Group has applied the following amendments to HKFRSs issued by the HKICPA to these financial statements for the current accounting period:

Amendments to HKFRS 3, Reference to the Conceptual Framework Amendments to HKAS 16, Property, Plant and Equipment – Proceeds before Intended Use Amendments to HKAS 37, Onerous Contracts – Cost of Fulfilling a Contract Amendments to HKFRSs, Annual Improvements to HKFRSs 2018-2020

The application of the amendments in the current year has had no material impact of the Group's financial positions and performance for the current and prior years and/or on the disclosures set out in the financial statements.

#### 2. REVENUE, OTHER REVENUE AND OTHER NET GAINS/(LOSS)

#### Revenue

Revenue represents (i) the gross proceeds received and receivable derived from the sale of watches, less the value added tax, other sales taxes and trade discounts and (ii) rental income from property leasing and (iii) gourmet income.

#### (i) Disaggregation of revenue

Disaggregation of revenue from contracts with customers by major products or service lines is as follows:

	2023 HK\$'000	2022 HK\$'000
Revenue from contracts with customers		
within the scope of HKFRS 15		
– Sales of watches	701,523	769,899
– Service income	1,649	355
– Gourmet income	-	2,111
Revenue from other sources		
- Rental income from investment properties	7,414	12,450
	710,586	784,815
Other Revenue		
	2023	2022
	HK\$'000	HK\$'000
Interest income on financial assets measured at amortised cost	1,918	1,165
Advertising income	945	1,055
Customer services income and others	2,109	5,042
	4,972	7,262

#### Other Net Gains/(Loss)

	2023 HK\$'000	2022 HK\$'000
Net realised and unrealised gain on trading securities	4	184
Net loss on disposal of investment properties	_	(7,673)
Impairment loss on trade receivables	(1,790)	(1,922)
Impairment loss on other receivables	(4,792)	_
Write off of other deposit	(624)	_
Fair value (loss)/gain on financial assets at fair value through		
profit or loss ("FVPL")	(373)	554
Gain on disposal of financial assets at FVPL	30	_
Gain on disposals of property, plant and equipment, net	371	_
Gain on lease termination	145	_
Government subsidy	11,017	3,827
Others		(49)
	3,988	(5,079)

#### **3. SEGMENT REPORTING**

The Group manages its business by divisions. In a manner consistent with the way in which information is reported internally to the board of directors of the Company, being the chief operating decision makers ("CODM") for the purposes of resource allocations and performance assessments. The Group has presented two reportable segments: (i) sale of watches and (ii) properties leasing. No operating segments have been aggregated to form these two reportable segments.

For the purposes of assessing segment performance and allocating resources between segments, the CODM monitors the results, assets and liabilities attributable to each reportable segment on the following bases:

The accounting policies of the reportable segments are the same as the Group's accounting policies described in notes to the financial statements. Segment profit/(loss) represents the profit earned by/ (loss) from each segment without allocation of central administration costs and corporate costs which cannot be meaningfully allocated to individual segment. This is the measure reported to the CODM for the purposes of resource allocation and performance assessment.

Revenue and expenses are allocated to the reportable segments with reference to revenue generated by those segments and the expenses incurred by those segments or which otherwise arise from the depreciation and amortisation of assets attributable to those segments.

The revenue from external parties reported to the CODM is measured in a manner consistent with that in the consolidated statement of profit or loss.

All assets are allocated to reportable segments other than deferred tax assets and other corporate assets.

All liabilities are allocated to reportable segments other than current income tax payable, deferred tax liabilities and borrowings not attributable to individual segments and other corporate liabilities.

The following is an analysis of the Group's revenue, results, assets and liabilities by operating segment:

			2023		
	Sales of watches HK\$'000	Property leasing HK\$'000	Segmental total HK\$'000	Unallocated HK\$'000	Total HK\$'000
Disaggregated by the time of revenue recognition Point in time Over time	701,523	7,414	701,523 7,414	1,649	701,523 9,063
External revenue (Note)	701,523	7,414	708,937	1,649	710,586
Operating profit/(loss) Valuation loss on investment properties, net Interest income Other net gains/(loss) Finance costs	123,082 - 1,855 6,634 (8,210)	(2,046) (26,097) - (127)	121,036 (26,097) 1,855 6,507 (8,210)	(4,814) - 63 (2,519) (612)	116,222 (26,097) 1,918 3,988 (8,822)
Segmental results	123,361	(28,270)	95,091	(7,882)	87,209
Income tax					(43,555)
Profit for the year					43,654
Write-down of inventories, net Net realised and unrealised gain on trading securities Impairment loss on trade receivables Impairment loss on other receivables Write off of other deposit Depreciation Income tax expenses Deferred tax	(668) (1,662) (2,114) (624) (28,700) (46,555) 3,000	(1) (235)	(668) (1,663) (2,114) (624) (28,935) (46,555) 3,000	4 (127) (2,678) - (14) -	(668) 4 (1,790) (4,792) (624) (28,949) (46,555) 3,000
Segment assets	437,639	366,902	804,541	6,471	811,012
Financial assets at fair value through profit or loss Deferred tax assets				-	7,554 2,418
Total assets				:	820,984
Additions to non-current segment assets during the reporting period	16,216	11,628	27,844	10	27,854
Segment liabilities	288,080	22,499	310,579	4,971	315,550
Current income tax payable Deferred tax liabilities					18,616 26,115
Total liabilities				:	360,281

*Note:* There were no inter-segment sales during the year ended 31st March 2023.

Sales of Watches         Property leasing Watches         Segmental HKS 000         Unallocated HKS 000         Tend HKS 000           Disaggregated by the time of revenue recognition Point in time         769,899         -         769,899         2,111         772,010           Over time         -         12,450         355         12,805           External revenue (Note)         769,899         12,450         782,349         2,466         784,815           Operating profiv(loss)         107,770         961         108,731         (7,128)         101,603           Valuation gain on investment properties, net Interest income         1,156         29         1,156         29         1,156           Dyen related statistics         1,529         (7,641)         (5,712)         633         (5,979)           Gain on disposal of subsidiaries         -         -         -         12,954         12,954           Segmental results         105,134         16,496         121,630         6,190         127,820           Income tax         (44,505)         -         -         -         148         181           Inpairment loss on tarde recivables         .         .         .         .         .         .         .         .         .				2022		
Point in time       769,899 $-$ 769,899       2,111       772,000         Over time $-$ 12,450       12,450       355       12,805         External revenue (Note)       769,899       12,450       782,349       2,466       784,815         Operating profit/(loss)       107,770       961       108,731       (7,128)       101,603         Valuation gain on investment properties, net       1,136       -       1,136       29       1,166         Other net (loss)/gains       1,136       -       1,136       29       1,165         Gain on disposal of subsidiaries       -       -       -       12,954       12,954         Segmental results       105,134       16,496       121,630       6,190       127,820         Income tax       (44,505)       -       -       -       -       184       184         Impairment loss on trading securities       -       -       -       -       184       184         Income tax       (44,505)       -       -       -       -       184       184         Inpairment loss on trading securities       -       -       -       -       6,223)       -       (6,223)       -		watches	leasing	total		
Operating profit/(loss)         107,770         961         108,731         (7,128)         101,603           Valuation gain on investment properties, net Interest income $  23,176$ $                               -$	Point in time	769,899	12,450			
Valuation gain on investment properties, net       -       23,176       23,176       -       23,176         Interest income       1,136       -       1,136       29       1,165         Other net (loss)/gains       1,292       (7,41)       (5,712)       633       (5,079)         Finance costs       (5,701)       -       (5,701)       (298)       (5,999)         Gain on disposal of subsidiaries       -       -       -       12,954       12,954         Segmental results       105,134       16,496       121,630       6,190       127,820         Income tax       (44,505)       -       -       -       (6,223)       -       (6,223)         Profit for the year       (83,315       -       -       -       (7,673)       -       (6,223)         Loss on disposal of investment properties       -       (7,673)       -       (6,223)       -       (6,223)         Loss on disposal of investment properties       -       (7,673)       (7,673)       -       (7,673)         Defered tax       (2,300)       (248)       (2,228)       -       (2,728)         Segment assets       459,088       382,247       841,335       17,798       859,113     <	External revenue (Note)	769,899	12,450	782,349	2,466	784,815
Income tax       (44,505)         Profit for the year $83,315$ Write-down of inventories, net       (6,223)       -       (6,223)         Net realised and unealised gain on trading securities       -       -       184       184         Impairment loss on trade receivables       (1,852)       (32)       (1,844)       (38)       (1922)         Loss on disposal of investment properties       -       (7,673)       (7,673)       -       (7,673)         Depreciation and amortisation       (30,429)       (619)       (31,048)       (113)       (31,161)         Income tax expenses       (41,777)       -       (44,777)       -       (2,728)         Segment assets       459,088       382,247       841,335       17,798       859,133         Financial assets at fair value through profit or loss       8,327       2,418       2,418         Total assets       459,088       382,247       841,335       17,798       859,878         Additions to non-current segment assets       61,162       15,659       76,821       528       77,349         Segment liabilities       331,372       21,119       352,491       5,295       357,786         Current income tax payable       24,1505       <	Valuation gain on investment properties, net Interest income Other net (loss)/gains Finance costs	1,136 1,929	23,176	23,176 1,136 (5,712)	29 633 (298)	23,176 1,165 (5,079) (5,999)
Profit for the year       83,315         Write-down of inventories, net $(6,223)$ - $(6,223)$ - $(6,223)$ Net realised and uncalised gain on trading securities       -       -       -       184       184         Impairment loss on trade receivables $(1,852)$ $(32)$ $(1,884)$ $(38)$ $(1,922)$ Loss on disposal of investment properties       - $(7,673)$ - $(7,673)$ - $(7,673)$ Depreciation and amortisation $(30,429)$ $(619)$ $(31,048)$ $(113)$ $(31,161)$ Income tax expenses $(41,777)$ - $(41,777)$ - $(2,728)$ - $(2,728)$ Segment assets       459,088       382,247       841,335       17,798       859,133         Financial assets at fair value through profit or loss       2,418       2,418       2,418         Total assets       869,878       869,878       869,878         Additions to non-current segment assets $(331,372)$ $21,119$ $352,491$ $5,295$ $357,786$ Current income tax payable $(41,605)$ $29,115$ $29,115$ $29,115$	Segmental results	105,134	16,496	121,630	6,190	127,820
Write-down of inventories, net Impairment loss on trading securities $(6,223)$ $-$ $ -$ $-$ $ (6,223)$ $-$ 	Income tax					(44,505)
Net realised and unrealised gain on trading securities       -       -       184       184         Impairment loss on trade receivables       (1,852)       (32)       (1,884)       (38)       (1,922)         Loss on disposal of investment properties       -       (7,673)       -       (7,673)         Depreciation and amortisation       (30,429)       (619)       (31,048)       (113)       (31,161)         Income tax expenses       (41,777)       -       (41,777)       -       (41,777)       -       (41,777)         Deferred tax       (2,000)       (428)       (2,728)       -       (2,728)         Segment assets       459,088       382,247       841,335       17,798       859,133         Financial assets at fair value through profit or loss        8,327       2,418         Total assets         869,878          Additions to non-current segment assets         31,372       21,119       352,491       5,295       357,786         Segment liabilities         31,372       21,119       352,491       5,295       357,786         Current income tax payable          29,115       29,115 <td>Profit for the year</td> <td></td> <td></td> <td></td> <td>:</td> <td>83,315</td>	Profit for the year				:	83,315
Financial assets at fair value through profit or loss Deferred tax assets8,327 2,418Total assets869,878Additions to non-current segment assets during the reporting period61,16215,65976,82152877,349Segment liabilities331,37221,119352,4915,295357,786Current income tax payable Deferred tax liabilities14,505 29,115	Net realised and unrealised gain on trading securities Impairment loss on trade receivables Loss on disposal of investment properties Depreciation and amortisation Income tax expenses	(1,852) - (30,429) (41,777)	(7,673) (619)	(1,884) (7,673) (31,048) (41,777)	(38) - (113) -	184 (1,922) (7,673) (31,161) (41,777)
Deferred tax assets2,418Total assets869,878Additions to non-current segment assets during the reporting period61,16215,65976,82152877,349Segment liabilities331,37221,119352,4915,295357,786Current income tax payable Deferred tax liabilities14,505 29,11529,115	Segment assets	459,088	382,247	841,335	17,798	859,133
Additions to non-current segment assets during the reporting period61,16215,65976,82152877,349Segment liabilities331,37221,119352,4915,295357,786Current income tax payable Deferred tax liabilities14,505 29,11529,115						
during the reporting period       61,162       15,659       76,821       528       77,349         Segment liabilities       331,372       21,119       352,491       5,295       357,786         Current income tax payable       14,505       29,115       29,115	Total assets				:	869,878
Current income tax payable 14,505 Deferred tax liabilities 29,115		61,162	15,659	76,821	528	77,349
Deferred tax liabilities 29,115	Segment liabilities	331,372	21,119	352,491	5,295	357,786
Total liabilities 401,406						
	Total liabilities				:	401,406

*Note:* There were no inter-segment sales during the year ended 31st March 2022.

	Revenue	es from			
	external cu	ustomers	Non-curre	nt assets	
	<b>2023</b> 2022		2023	2022	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
The People's Republic of China,					
excluding Hong Kong	699,517	765,275	76,741	90,657	
Hong Kong (place of domicile)	10,053	18,334	245,530	257,681	
Switzerland	1,016	1,206	19,082	20,213	
United Kingdom			106,505	115,042	
	710,586	784,815	447,858	483,593	

#### Information about major customers

For the year ended 31st March 2023 and 2022, no revenue from a single external customer contributed 10% or more of the total revenue of the Group.

#### 4. PROFIT BEFORE TAXATION

Profit before taxation is arrived at after charging/(crediting):

#### (a) Finance costs

	2023	2022
	HK\$'000	HK\$'000
Interest on bank borrowings	5,645	2,256
Interest on lease liabilities	3,177	3,743
Total interest expenses on financial liabilities not at		
fair value through profit or loss	8,822	5,999

		2023 HK\$'000	2022 HK\$'000
	Salaries, wages and other benefits (including		
	directors' fee and emoluments)	45,269	47,738
	Retirement benefits scheme contribution	3,863	3,770
		49,132	51,508
(c)	Other items		
		2023	2022
		HK\$'000	HK\$'000
	Rental receivable from investment properties less direct		
	outgoings of HK\$148,000 (2022: HK\$138,000)	(7,266)	(12,312)
	Net exchange loss/(gain)	2,590	(300)
	Auditors' remuneration		
	– Audit services	1,200	1,200
	– Other services	350	360
	Amortisation of intangible assets	_	1
	Depreciation change		
	- Owned property, plant and equipment	4,246	3,718
	<ul> <li>right-of-use assets</li> </ul>	24,703	27,442
		28,949	31,160
	Write-down of inventories, net	668	6,223
	Impairment loss on trade receivable	1,790	1,922
	Impairment loss on other receivable	4,792	_
	Write off of other deposit	624	_
	Variable lease payments not included		
	in the measurement of lease liabilities	14,879	14,823
	Cost of inventories recognised		
	as expenses	481,728	559,739

#### 5. INCOME TAX IN THE CONSOLIDATED STATEMENT OF PROFIT OR LOSS

	2023 HK\$'000	2022 HK\$'000
Current tax		
PRC Corporate Income Tax		
– Charge for the year	46,555	41,777
Deferred tax		
Origination and reversal of temporary differences	(3,000)	2,728
Income tax expense	43,555	44,505
Income tax expense	43,555	44,303

The subsidiaries in Hong Kong are subject to Hong Kong Profits Tax at the rate of 16.5% (2022: 16.5%). No Hong Kong Profits Tax has been provided for in the financial statements for the years ended 31st March 2023 and 2022 either because the Hong Kong subsidiaries have accumulated tax losses brought forward which exceeded the estimated assessable profits or the Hong Kong subsidiaries sustained losses for taxation purpose.

Under the Law of the PRC on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25% for both years, except for subsidiaries which are eligible as Small Low-profit Enterprise\* (小型微利企業). For the years ended 31st March 2023 and 2022, eligible Small Low-profit Enterprise with the portion of annual taxable profit of less than RMB1,000,000 shall be calculated at a reduced rate of 12.5% as its taxable profit and which is subject to a EIT tax rate of 20%; with the portion of annual taxable profit of more than RMB1,000,000 but less than RMB3,000,000 shall be calculated at a reduced rate of 50% as its taxable profit and which is subject to a EIT tax rate of 20%. During the year, a subsidiary (2022: one subsidiary) is subject to the relevant preferential tax treatments.

The subsidiary in Switzerland is subject to Switzerland Profits Tax at the rate of 16% (2022: 16%). No Switzerland Profits Tax has been provided for the years ended 31st March 2023 and 2022 as the Group has no estimated assessable profits in Switzerland.

Pursuant to the rules and regulations of Bermuda and the British Virgin Islands, the Group is not subject to any income tax in these jurisdictions.

#### 6. **DIVIDENDS**

	2023 HK\$'000	2022 HK\$'000
Interim dividend declared and paid of HK\$Nil per ordinary shares (2022: HK\$0.0536) per ordinary share Final dividend proposed after the end of the reporting period	-	40,046
of HK\$0.0469 (2022: HK\$0.0536) per ordinary share	35,040	40,046
	35,040	80,092

#### (a) Dividends payable to owners of the Company attributable to the year

The distribution of the final dividend is subject to the shareholders' approvals at the forthcoming annual general meeting of the Company. The final dividend declared or proposed after the end of the reporting period have not been recognised as liabilities at the end of the reporting period.

(b) Dividends payable to equity shareholders attributable to the previous financial year, approved and paid during the year:

	2023 HK\$'000	2022 HK\$'000
Final dividend in respect of the previous financial year, approved and paid during the year of HK\$0.0536 per		
ordinary share (2022: HK\$Nil per ordinary share)	40,046	_

#### 7. EARNINGS PER SHARE

#### (a) Basic earnings per share

The calculation of basic earnings per share has been based on earnings attributable to owners of the Company of HK\$43,652,000 (2022: HK\$83,821,000) and the weighted average number of 747,123,000 ordinary shares in issue during the year.

#### (b) Diluted earnings per share

Diluted earnings per share is equal to the basic earnings per share for the years ended 31st March 2023 and 2022.

For the year ended 31st March 2023 and 2022, diluted earnings per share equals basic earnings per share as there was no dilutive potential share.

#### 8. TRADE AND OTHER RECEIVABLES

	2023 HK\$'000	2022 HK\$'000
Trade receivables, net of loss allowance		
– Third parties	52,179	25,234
– Related parties	4,611	5,287
	56,790	30,521
Other receivables		
– Third parties	4,136	12,604
– Related parties	_	2,286
	4,136	14,890
Financial assets measured at amortised cost	60,926	45,411
Deposits and prepayments	8,374	31,070
	69,300	76,481
Analysed as:		
Non-current	3,620	4,165
Current	65,680	72,316
	69,300	76,481

#### (a) Aging analysis

The Group allows credit period of up to 180 days to its customers. The aging analysis of the trade receivables at the end of the reporting period based on invoice date and net of loss allowance, is as follows:

	2023 HK\$'000	2022 HK\$'000
Up to 90 days	51,732	24,467
91 to 180 days	-	1
181 to 365 days	17	611
Over 365 days	5,041	5,442
	56,790	30,521

#### 9. TRADE AND OTHER PAYABLES

	2023 HK\$'000	2022 HK\$'000
Trade payables		
– Third parties	1,939	5,432
– Related parties	_	_
	1,939	5,432
Other payables and accrued charges	21,408	24,473
Financial liabilities measured at amortised cost	23,347	29,905
Rental received in advance	92	92
Deposits received	1,346	4,115
Other tax payable	57,609	59,453
	82,394	93,565

All of the trade and other payables are expected to be settled or recognised as income within one year or are repayable on demand.

The aging analysis of trade payables based on date of receipt of goods as at the end of the reporting period is as follows:

	2023 HK\$'000	2022 HK\$'000
Up to 90 days	668	1,535
91 to 180 days	-	-
181 to 365 days	-	-
Over 365 days	1,271	3,897
	1,939	5,432

## MANAGEMENT DISCUSSION AND ANALYSIS

## **Business Review**

The Group's revenue for the year amounted to HK\$711 million which was 9% lower than HK\$785 million in last year was mainly due to the slightly drop in watches sales in China. The sales in China were dropped by 8% from HK\$765 million last year to HK\$700 million this year was mainly attributable to the drop in watches sales following the lockdowns in mid-2022. The "Sale of watches" segment continued to play a key role this year and achieved a total revenue of HK\$702 million this year. On the other hand, the business in the "Properties leasing" segment derived a total revenue of HK\$7 million this year, representing a drop of 42% as compared with HK\$12 million last year due to the vacancy of an investment property since early May 2022.

The total number of stores is as below:

	As at 31st March 2023	As at 31st March 2022
Beijing Shanghai Xiamen Nantong	1 2 1 1	2 2 1 1
	5	6

## **Financial Review**

## Results review

For the year ended 31st March 2023, the Group's revenue amounted to HK\$711 million, representing a decrease of 9% as compared with HK\$785 million last year. Decrease in revenue was mainly due to drop in watches sales in China following the lockdowns in mid-2022. Gross profit margin increased by 3% to 32% as a result of the improvement in product mix with higher gross profit margin.

Distribution costs this year amounted to HK\$88 million which was 15% lower than HK\$104 million last year. Such decrease was due to the decrease in staff related costs, amortization charges for right-of-use assets and rental expenses.

Administrative expenses increased by 8% to HK\$28 million as compared with HK\$26 million last year which was mainly due to the net effect of the increase in exchange losses while there was a decrease in repair and maintenance expenses.

Valuation losses on investment properties amounted to HK\$26 million this year as compared with valuation gains of HK\$23 million last year as there was a downturn in both the property markets in London and Hong Kong.

Finance costs amounted to HK\$9 million this year which was 50% higher than the last year's amount of HK\$6 million was mainly due to the increase in interest rates on bank borrowings.

Other net gains amounting to HK\$4 million during this year as compared with net losses of HK\$5 million last year. The amount this year mainly comprised government subsidies while the amount last year represented mainly a loss from the disposal of an investment property of HK\$8 million.

As a result of the above, the Group achieved a net profit of HK\$44 million this year as compared with a net profit of HK\$83 million last year.

## Liquidity, financial resources and capital structure

As at 31st March 2023, the Group's total cash balance amounted to HK\$194 million (31st March 2022: HK\$208 million).

Gearing ratio of the Group, expressed as a ratio of total borrowings over total equity, was 38% as at 31st March 2023 (31st March 2022: 37%).

## Foreign exchange risks

The Group views its main currencies as Hong Kong dollars, Renminbi and Swiss Francs.

The Group monitors its exposure to foreign exchange risks and, when it considers necessary and appropriate, will hedge its foreign exchange risks by using financial instruments.

## Prospect

The Group currently operates 5 stores in China. The Group remained focus on its core stores and has streamlined their operating costs during the year and will continue to do so with a view to further enhance the cost efficiency of each store. The overall sentiment in the luxury retail business in China remains stable as compared with last year. Looking ahead, the Group believes that the sentiment will continue to improve as the pandemic is under control.

Apart from the "Sale of watches" segment which continues to be the core business of the Group, the Group is also developing its business in the "Properties leasing" segment and acquired two residential properties in London in previous years in addition to the key investment properties located in Hong Kong.

The Group is determined to increase its financial strength and confidence to improve its business and take a cautious approach in its future expansion.

On behalf of the Group, we sincerely thank for the kind and positive support of our shareholders, customers, suppliers and associates.

## **CORPORATE GOVERNANCE PRACTICES**

The Company is committed to maintain a high standard of corporate governance practices by emphasising a quality board of directors, sound internal control, transparency and accountability to all the shareholders of the Company.

The Company has complied with all the code provisions set out in the Corporate Governance Code (the "Code") contained in Appendix 14 of the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited throughout the year ended 31st March 2023 except for the deviation from the code provisions C.2.1 to C.2.9, C.3.3 and those discussed below:

In respect of Code Provisions C.2.1 to C.2.9 of the Code, since the deceased of Mr. Eav Yin as the Chairman on 4th September 2020, the position of the Chairman has been vacant. The function of the chief executive officer is divided between the remaining Executive Directors. The Board of the Company as a whole and the Executive Directors have discharged the duties of the Chairman. On 30th June 2022, Ms. Lam Kim Phung was appointed as a non-executive Director of the Company, the Chairman of the Board and the chairman of the Nomination Committee of the Company. Thereafter, the Company has fully complied with the Code Provisions C.2.1 to C.2.9 of the Code.

The Company was incorporated in Bermuda and enacted by private act, the Asia Commercial Holdings Limited Company Act, 1989 of Bermuda (the "1989 Act"). Pursuant to section 3(e) of the 1989 Act, director holding office as executive chairman or managing director shall not be subject to retirement by rotation at each annual general meeting as provided in the Bye-Laws.

As the Company is bound by the provision of the 1989 Act, at this time, the Bye-Laws cannot be amended to fully reflect the requirements of the Code. As such, a special resolution was passed at the special general meeting held on 28th March 2007 to amend the Bye-Laws of the Company so that, inter alia, (i) every director (save for a director holding office as Chairman or Managing Director) of the Company shall be subject to retirement by rotation at least once every three years; (ii) a director may be removed by an ordinary resolution in general meeting instead of a special resolution; (iii) any director appointed by the Board to fill a casual vacancy or as an additional director shall hold office until the next following general meeting, instead of the next annual general meeting.

To enhance good corporate governance practices, the Chairman of the Board will voluntarily retire as director at annual general meeting of the Company at least once every three years in order for the Company to comply with the Code, provided that being eligible for re-election at the annual general meeting.

Code Provision C.3.3 stipulates that directors should clearly understand delegation arrangements in place. The Company should have formal letters of appointment for directors setting out the key terms and conditions of their appointments. Except for the appointments of Mr. Kee Wah Sze as an independent non-executive Director of the Company in August 2020 and the appointment of Ms. Lam Kim Phung as a non-executive Director of the Company, the Chairman of the Board and the chairman of the Nomination Committee of the Company in June 2022, and her redesignation as an Executive Director of the Company in March 2023, the Company has not entered into any written letters of appointment with its Directors.

However, the Board recognises that (i) the Directors have already been subject to the laws and regulations applicable to directors of a company listed on The Stock Exchange of Hong Kong Limited, including the Listing Rules as well as the fiduciary duties to act in the best interests of the Company and its shareholders; (ii) all of them are well established in their professions and (iii) the current arrangement has been adopted by the Company for several years and has proven to be effective. Therefore, the Board considers that the Directors are able to carry out their duties in a responsible and effective manner under the current arrangement.

Rule 3.27A of the Listing Rules provides that an issuer must establish a nomination committee chaired by the chairman of the board or an independent non-executive director. Since the deceased of Mr. Eav Yin on 4th September 2020, the chairman of the Nomination Committee has been vacant. On 30th June 2022, Ms. Lam Kim Phung was appointed as a non-executive Director of the Company, the Chairman of the Board and the chairman of the Nomination Committee, and thereafter, the Company has fully complied with the Rule 3.27A of the Listing Rules.

The Board will continuously review and improve the corporate governance practices and standards of the Company to ensure that business activities and decision making processes are regulated in a proper and prudent manner.

## **Compliance of the Model Code for Securities Transaction by Directors of Listed Issuers**

All Directors have confirmed that they complied with the required standards set out in the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules throughout the year under review.

## **OTHER INFORMATION**

## **Final Dividend**

The Directors have proposed a final dividend of HK\$0.0469 per share for the year ended 31st March 2023 (2022: HK\$0.0536) subject to the approval by shareholders at the forthcoming annual general meeting.

## Purchase, Sale or Redemption of Listed Securities

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities on The Stock Exchange of Hong Kong Limited during the year.

## **Employees and Remuneration Policy**

There were 103 employees in the Group as at 31st March 2023. The Group offers competitive remuneration packages to employees in line with market trends. Incentives such as discretionary bonuses are offered to motivate employees.

## **Closure of Register of Members**

For determining the entitlement to attend and vote at the Annual General Meeting to be held on Monday, 14th August 2023, the register of members of the Company will be closed from Wednesday, 9th August 2023 to Monday, 14th August 2023, both days inclusive.

In order to be eligible to attend and vote at the Annual General Meeting, all completed transfer forms accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Tricor Secretaries Limited at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong for registration not later than 4:30 p.m. on Tuesday, 8th August 2023. Subject to the approval of the shareholders at the forthcoming Annual General Meeting to be held on Monday, 14th August 2023, the proposed final dividend will be payable on Monday, 4th September 2023 to the shareholders whose names appear on the register of members of the Company on Monday, 21st August 2023.

To ascertain shareholders' entitlements to the final dividend, the register of members of the Company will be closed from Friday, 18th August 2023 to Monday, 21st August 2023, both days inclusive. In order to qualify for the final dividend, all completed transfer forms accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Tricor Secretaries Limited at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong for registration not later than 4:30 p.m. on Thursday, 17th August 2023.

## Audit Committee

The Audit Committee is responsible for assisting the Board in safeguarding the Group's assets by providing an independent review of the effectiveness of the financial reporting process and the internal controls and risk management systems of the Group. It also performs other duties as assigned by the Board. All the members of our Audit Committee are independent non-executive Directors.

## Scope of work of Crowe (HK) CPA Limited

The figures in respect of the announcement of the Group's results for the year ended 31st March 2023 have been agreed by the Group's auditor, Crowe (HK) CPA Limited to the amounts set out in the Group's audited financial statements for the year. The work performed by Crowe (HK) CPA Limited in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by Crowe (HK) CPA Limited on the announcement.

## **EXPRESSION OF GRATITUDE**

The Board would like to take this opportunity to express its gratitude to all staff members, shareholders, bankers, customers, suppliers and professional advisors for the sincere support to the Group.

> By order of the Board Asia Commercial Holdings Limited Eav Guech Rosanna Director

Hong Kong, 26th June 2023

As at the date of this announcement, the Board comprises Ms. Lam Kim Phung, Ms. Eav Guech Rosanna and Mr. Eav Feng Ming, Jonathan as executive directors, and Mr. Lai Si Ming, Mr. Lee Tat Cheung, Vincent and Mr. Kee Wah Sze as independent non-executive directors.

\* For identification purpose only